

EUROPEAN  
STUDY  
GROUP WITH  
INDUSTRY

ESG119

June 27th - July 1st 2016



INDUSTRY  
MEETS  
MATHEMATICS.

ESCOLA  
SUPERIOR  
DE TECNOLOGIA  
E GESTÃO  
DE FELGUEIRAS

ESCOLA  
SUPERIOR  
DE ESTUDOS  
INDUSTRIAS  
E DE GESTÃO

THIS INITIATIVE IS SUPPORTED BY COST ACTION TD1409, MATHEMATICS FOR INDUSTRY NETWORK (MI-NET) COST IS SUPPORTED BY THE EU FRAMEWORK PROGRAMME HORIZON 2020.

PT MATHS IN rede portuguesa de matemática para a indústria e inovação



## Program

	Monday <sup>th</sup> June 27	Tuesday <sup>th</sup> June 28	Wednesday <sup>th</sup> June 29	Thursday <sup>th</sup> June 30	Friday <sup>st</sup> July 1
9:00 - 10:00	Opening Session	Working on Problems	Working on Problems	Working on Problems	Working on Problems
10:00 - 11:00	Problems Presentation	Working on Problems	Working on Problems	Working on Problems	Final Presentations
11:00 - 11:30	Coffee break	Coffee break	Coffee break	Coffee break	Coffee break
11:30 - 13:00	Problems Presentation	Working on Problems	Working on Problems	Working on Problems	Final Presentations
13:00 - 14:00	Lunch	Lunch	Lunch	Lunch	Lunch
14:00 -16:00	Working on Problems	Working on Problems	Working on Problems	Working on Problems	
16:00 -16:30	Coffee break	Coffee break	Coffee break	Coffee break	
16:30 -17:30	Working on Problems	Working on Problems	Working on Problems	Working on Problems	
17:30 -18:30	Working on Problems	Progress Report	Progress Report	Working on Problems	
18:30 - 20:00	Welcome Reception				
20:00 -22:00			Dinner		

### Organizing Committee

Eliana Costa e Silva, CIICESI/ESTGF-IPP  
 Aldina Correia, CIICESI/ESTGF-IPP  
 Isabel Cristina Lopes, LEMA/ESEIG-IPP  
 Manuel Cruz, LEMA/ISEP-IPP  
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## PROBLEM 1: Time Reduction of the Packaging Process



Savana (<http://www.savanashoes.com/>) is a company in the footwear sector which has more than 27 years old and has more than 150 employees. This company specializes in children's footwear and sells shoes from size 18 to 40. Each pair of shoes is individually packaged in a cardboard box customized for each client. The ideal size of each box size depends on the shoe model and the position in which is placed within the box. These boxes are ordered from an external supplier that has only a few available measures, so it will have to use the same size boxes for various sizes and models.



Due to the constant introduction of new models in production, the size of the boxes is initially set manually in an experimental procedure (testing), often time consuming. Savana challenges ESGI's participants to study their packaging process, in order to reduce the variety of box sizes, the empty waste of space inside the boxes and to eliminate the need to perform testing, thereby reducing the time and increasing the efficiency of the packaging process.

Furthermore, the orders of each customer are packed in larger cardboard box. Within one of these big boxes various designs and sizes to be delivered to a single client can be included. These larger boxes have dimensions, weight and forms of inner organization subject to customer specifications. In this context, Savana intends to determine automatically the size of the big boxes to send to each customer and how to dispose the individual boxes for each clients' order.

## PROBLEM 2: Revenue Management Pricing in Douro Hotels



In Hospitality and Tourism, Mathematical tools are already widely used with regard to data analysis. Revenue Management has taken advantage of some of these tools. Using Mathematics, it is possible to create models that help decision making and carry out actions based on facts and not merely on intuition.

The volume of data available in most hotel and tourism units allows, through the application of various Statistical techniques, for example, to identify patterns of guests that did not repeat stays; booking cancellations; bookings in advance; expenditure patterns of "loyal" customers; consumption of food and beverages due to the segmentation of the guests.

In addition, it is also possible to identify the relationship between revenues and costs versus occupation / guest segmentation; to make forecasts of demand / occupancy and revenue of other departments depending on guests' segmentation.

The company intends to find an algorithm that generates the ideal price to practice for a given date, based on the Hotel records of previous years and in the occupation and prices of the competition. Reservations already confirmed for future dates, the existence of events in the guests town or in the hotel area, bank holidays, popularity ratings on hotel search engines, among others, may also be considered.

Ideally, the algorithm should react whenever significant changes occur in the competition prices. The final goal is to move towards price management automation in these Hotel units.



## PROBLEM 3: Improving the grape reception process - Harvest



Preserving until today its family-oriented, Aveleda has evolved over time combining dedication, tradition and technology and ensuring careful management, allowing it to follow, in the best way, the prompts and growth of markets and improve the quality of its products and services.

Aveleda is a world leader in the production of green wine, annually exporting more than half of its production to over 70 countries worldwide.

In all harvest periods and especially at certain hours of the day, Aveleda faces extensive waiting lines of its suppliers for discharging the grapes.



Most worrying is the fact that the processing capacity of the grape deliveries is far from the maximum processing capacity of the wine house, since the grape flow is not regular throughout the day.

There are many aspects to consider when trying to minimize the waiting queues and manage the unused capacity of the wine house in less "crowded" hours. The aim is to mathematically model this problem and point out improvements of the existing process.

## PROBLEM 4: PRIMAVERA Manufacturing Software - Optimization of Production Planning



For nearly 10 years, PRIMAVERA BSS has had in its product portfolio a standard industrial production management solution for which covered key features across various industries (see <http://pt.primaverabss.com/pt/catalogo/solucoes-setoriais/industria/manufacturing/#solucao> for a description of this solution). It is a very competitive solution in regards to logistics, product engineering, budgeting, MRP and MES.

However, although it offers a good user experience and it is an agile tool in a graphical environment, it is also somewhat limited in the manufacturing planning aspect, both in terms of the optimization criteria and in setting production priorities.

After investing a few years in these areas, PRIMAVERA BSS considers it is time to give its customers other innovative solutions in the field of management planning by applying production optimization and prioritization algorithms.

The aim is to meet the industry's needs in an increasingly global and competitive environment, where it is necessary to apply new concepts based on efficient methods, in order to increase production capacity and performance.

Given a set of jobs, operation times and costs, delivery dates, available resources, work centers, time schedules and calendars, the objective is create the algorithms and heuristic data that can provide the best response to a combination of optimization criteria, such as minimizing the lateness in deliveries, the makespan, and the setup times, or maximizing the load level of the work centers, and the throughput rate, also by considering one or more sorting rules (earliest due dates, shortest processing times,...).

PRIMAVERA BSS wants to find an effective scheduling algorithm that can add new features to their software, with a good performance (being able to run in less than 10 minutes), and that can be sufficiently generic and adaptable to be used by different industries (metal, furniture, wood, textile, and food industry).

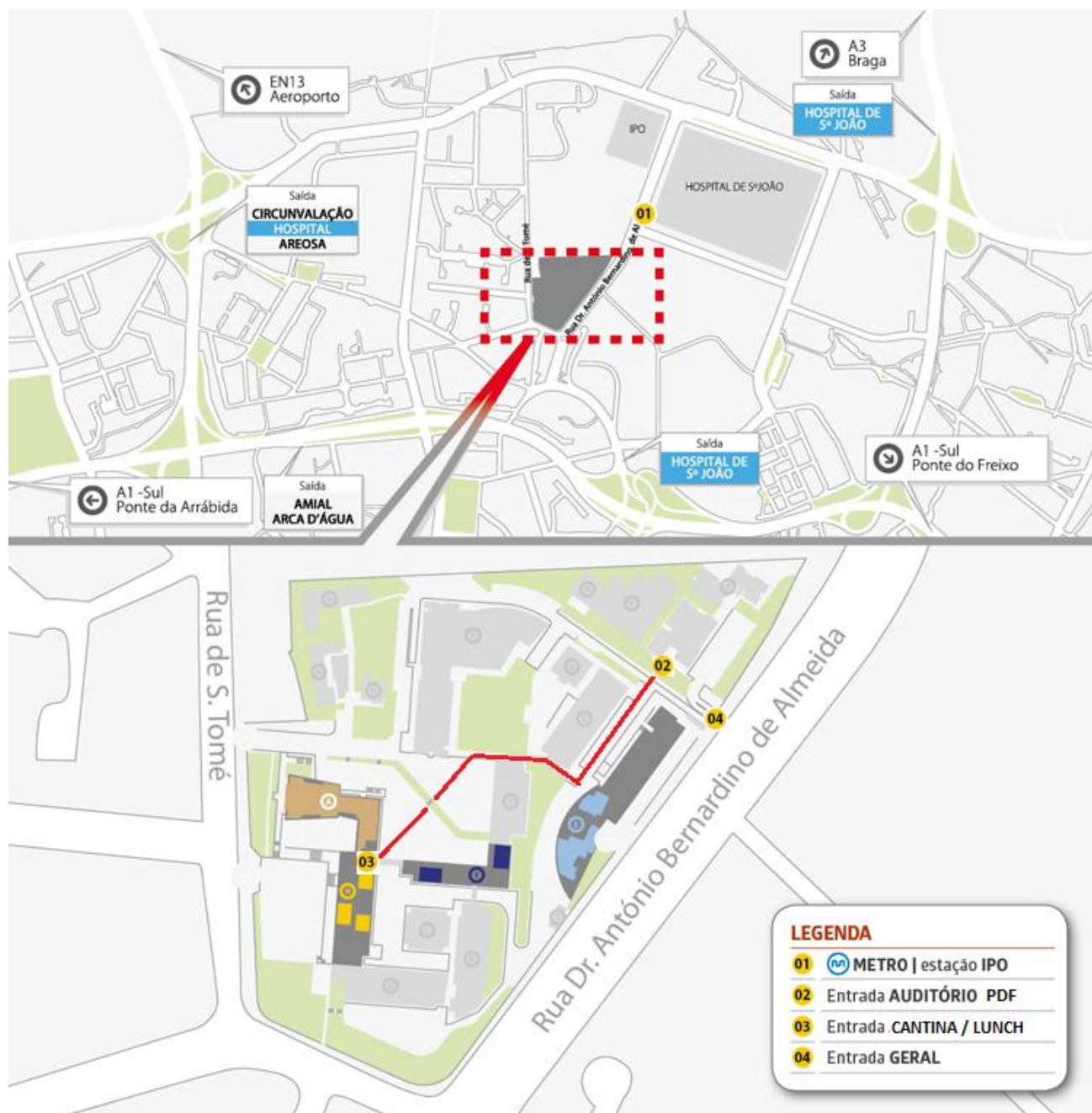
## PROBLEM 5: Pattern simulation



EDP – Energias de Portugal ([www.edp.pt](http://www.edp.pt)), with nearly 14 000 MW (2012 update and excluding wind power) of installed capacity in the MIBEL (Iberian Electricity Market), is the only company in the Iberian Peninsula with generation, distribution and supply (both electricity and gas) activities in Portugal and Spain. EDP is present in Portugal, Spain, France, Belgium, Poland, Romania, Italy, United Kingdom, United States and Brazil being the third largest wind operator worldwide with a strong presence in the USA, as well as in Europe.

We integrate the Dow Jones Sustainability Indexes World for the eighth consecutive year, the world's most demanding ranking, that distinguishes the best performing companies on issues related to transparency, sustainability and excellence in economic management and social environment.

Being active in the electricity market we are interested in simulating electricity prices not only for risk measures purposes but also for scenario analysis in terms of pricing and strategy. The daily market electricity prices,  $Y_t = [y_{1t} \ y_{2t} \ \dots \ y_{nt}]'$ ,  $t = 1, 2, \dots$ , is a strip of prices (one for each hour of the day), all simultaneously observed once at a given time of each day. Therefore the daily market prices can be interpreted as a time dependent multivariate random variable. For simplification, we may suppose that  $Y_t, t = 1, 2, \dots$ , is multivariate normal random variable with an inner variance-covariance matrix (constant in time) and with an auto-regressive structure for time dependence. Although simulating multivariate normal distributions is a straightforward exercise we need (and purpose) to simulate it subject to restrictions on the sum of  $Y_t, t = 1, 2, \dots$ . We also welcome some insights on the estimation side when this conditioning on the sum of  $Y_t, t = 1, 2, \dots$ , is made.



**Venue** Porto Design Factory  
 R. Dr. António Bernardino de Almeida 537, 4200-072 Porto (near Hospital S.João)  
 Metro Station - IPO - yellow line

**Lunch** Cantina ITAU – ISEP  
 Rua Dr. António Bernardino de Almeida, 431, 4249-015 Porto

**Conference Dinner** Restaurante Ar de Rio  
 Av. de Diogo Leite 5, 4400-111 Vila Nova de Gaia (Cais de Gaia)  
 Metro Station - Jardim do Morro - yellow line